

**A L I T E X**™

GREENHOUSES AND CONSERVATORIES



ALLITEXX



## Contents

About us **5**

Quality service **9**

Bespoke greenhouses **13**

The National Trust  
Greenhouse Collection **23**

Growing space **29**

Well engineered **33**

Marston & Langinger  
Garden Rooms **37**

Colour choice **43**

Alitex aftercare **47**

Horticultural friends **49**

Join us **51**

Our commitment **53**



# Welcome to Alitex



## About us

Have you ever dreamed of a room of your own, that perfect place to grow your ideas - as well as your plants?

Somewhere that your creativity can flourish alongside your flowers, where you can connect with the great outdoors and create your own little sanctuary.

Let us show you how to give those dreams room to grow...



National  
Trust



**A**luminium made beautiful is our maxim and when you explore our glasshouses further you will see the painstaking detail that goes into faithfully replicating the timber greenhouses of our Victorian forefathers. Influenced by such greats, the design of an Alitex greenhouse is unmistakable.

Our primary aim is to make the finest greenhouse for you and your garden, and in order to achieve that we must first understand exactly what you want. Then we can ensure that the journey of planning, designing and creating your greenhouse is an enjoyable one. Each greenhouse is given a name not a number. Your dedicated project manager is on hand to guide you through the process and our aftercare goes far beyond the final payment - we're always on hand; as enthusiastic and reliable as day one.



BEFORE YOU START YOUR GREENHOUSE JOURNEY WE THINK YOU MIGHT LIKE TO KNOW A BIT ABOUT US.

Alitex, a family business started in 1952, is owned by the Hall family who ensure our focus is to continue to create the very best looking Victorian glasshouses that are functional havens for plants and people.



The values associated with a family business are at our core, securing the long term future of the company - with no exit strategies or plans to sell. Alitex is in the fortunate position of having a healthy balance sheet allowing continued investment in our people, processes, research and development. Having celebrated 60 years in 2013, we look forward to our next 60.

Over the years we have worked hard to earn our reputation, not only for fine glasshouses but also for the way in which we operate. Alitex are highly regarded, most significantly by our customers, and also by the great and good of the horticultural and architectural world. Testament to this is the partnership with the National Trust and, more recently, the endorsement of the Royal Botanic Gardens, Kew.

At Alitex we are enormously proud to be a British manufacturing success story. All our glasshouses are designed and manufactured in the UK regardless of their final destination - be it Chile, Australia, or closer to home.



Alitex provides the best - in both their product and the manner in which their representatives work.

I would agree with our mutual clients and have nothing but the best to say of them and their product.

John Brookes, Garden and Landscape Designer.

We invite you to explore our structures and 'behind the scenes' at Alitex by visiting us at Torberry Farm. Here you can experience our glasshouses first hand, our design office team can show you how they work, and a tour of the factory will leave you in no doubt that we really do make aluminium beautiful.





## Quality service

All that you fear about such undertakings: the management of the build, being at the mercy of subcontractors, the mess, the general hassle and stress, none of this will affect you. We see it as part of our job to ensure a smooth and efficient delivery, on budget, on time, with minimal disruption.



“ Once we decided to restore our walled garden, we had to choose new greenhouses. We wanted to preserve the historic feel, but combine that with the latest technological advantages. We are delighted that we chose Alitex.”

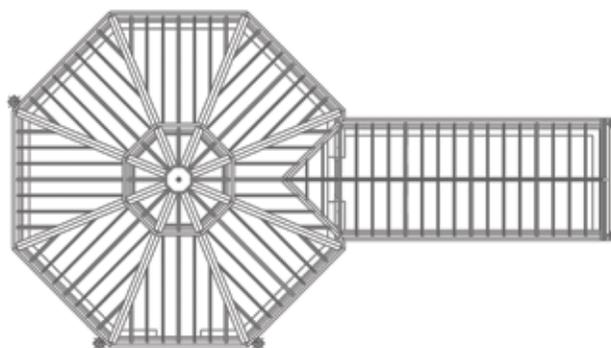
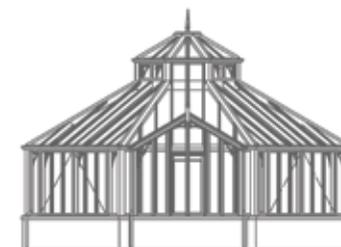
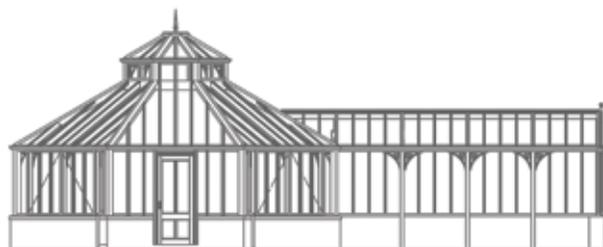
Lord Heseltine,  
Thenford House, Banbury.

## DELIVERING MORE THAN A GREENHOUSE.

You should enjoy every element of your Alitex greenhouse and that includes the building of it. Our team are expert builders, greenhouse designers and gardeners, not salesmen. We will visit you in your home and garden, discussing and proposing various designs and options based upon your desires and needs.

At this stage it's very much a joint process. Discussions about the best location for your greenhouse, what you intend to grow or showcase, what accessories you may need - are best had in your garden. Our years of experience can help to guide you - resulting in a greenhouse just right for you, your home and your garden.

Once you have chosen your greenhouse and decided to place an order with us you will be assigned your own project manager, your one point of contact. From the moment when foundations are dug to final installation, everything is their responsibility. It is their job to keep things running smoothly and to keep you informed, satisfied and, ultimately, happy.



Our service includes design, the management of planning permission and the like (we have a great deal of experience with listed sites and conservation areas), the complete build (by ourselves or your builders) and everything thereafter. From the small to the rather large, we ensure you receive exactly what was asked for: a greenhouse that was made specifically for your home and garden and which exceeds your high expectations.

And afterwards? Should any problem arise; act of God, wheelbarrow incident etc, don't hesitate to contact us for after sales service. We remain committed to our customers and greenhouses long after we have finished building your dream.





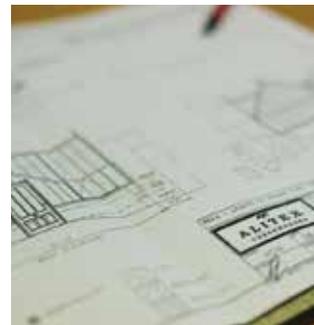
To ensure a stress-free, perfect build, we can provide the full construction service.

**PLANNING PERMISSION** is usually required and we have an excellent track record in successful applications. A close working relationship with English Heritage has helped tip the balance in the cases of National Parks, Grade I listed gardens and Historic Houses.

**FOUNDATIONS AND ALL ASSOCIATED BUILDING WORKS** can be part of the Alitex service for our National Trust Collection subject to your location. For other further afield and bespoke projects we can recommend favoured construction companies or work with your own builder. We can provide full project management for the construction of the greenhouse base ensuring you remain with one point of contact for the entire process.

**HEATING DESIGN AND INSTALLATION** can be carried out by our specialists, tailored to your growing needs and taking into account any factors the immediate environment might present. It's a delicate job and it needs proper consideration; a few degrees can make a huge difference.

**GARDEN DESIGN AND LANDSCAPING** can be carried out after the build to give you the garden, not just the greenhouse, you always wanted. We have close ties with many experts in this field and will be happy to put forward a shortlist. Furthermore we do not consider the project complete until you are entirely satisfied with every aspect of it.





## Bespoke greenhouses

We produce, in our view and that of our customers, the finest greenhouses in the world.

Since the 1950s, when we first began creating glasshouses for private and professional gardens alike, aesthetics have always been important to us.



Our dedication in creating the most beautiful greenhouses is reflected in everything we do, be it the elegant profile of the glazing bars, the strong construction of the Alitex spandrels or the craftsmanship of the joints in the doors. Every minute detail is scrutinised by our team who are justly proud of their skills and of our reputation.

We have taken our inspiration from one of the greats. Thomas Messenger had a passion for plants and the greenhouses that allowed them to thrive. World famous in the 19th Century for his necessarily functional yet beautiful greenhouses, his attention to detail and drive for perfection did much to create and spread Britain's reputation for gardening around the globe.

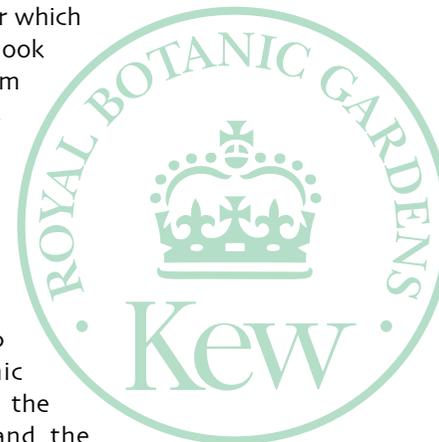
Today all our greenhouses harness the finest modern materials, technology and craftsmanship as we continue to preserve this engineering legacy.

High maintenance timber greenhouses such as those in the grounds of listed properties, conservation areas and heritage sites are very costly to keep in working order, and often fall into disrepair, eventually becoming too decrepit for safe use.

As a part of our quest for perfection, 'The Messenger' greenhouse was created for a client in the 1990s in response to a growing demand for a faithful authentic timber replica in low maintenance aluminium, inside and out.

The Messenger is unique as the only aluminium greenhouse on the market which completely satisfies the demanding requirements in these situations. The development of a mechanism to hide all fixings within the body of the structure, an aluminium door which matches the beautiful timber doors in both look and weight, and a specialist clipping system which holds the glass in place without screws, has resulted in a greenhouse that answers the many needs of Britain's period manors, heritage sites and conservation officers.

In 2012, we were delighted to be endorsed by the world renowned Royal Botanic Gardens, Kew. Borne of years of friendship and mutual understanding, this dynamic collaboration will ensure that we stay at the forefront of greenhouse development, and the growing experience within.





## CLASSIC GREENHOUSE STYLES

Historically a greenhouse is often the centre piece in a walled garden, and today many of our greenhouses still attach to walls. There are several ways to achieve this depending on wall height, and what you want to grow. A south facing wall provides extra warmth which is perfect for vines and fruit trees.

Alternatively it may be freestanding, giving complete freedom of location, height and design.



3/4 span lean-to with wide central section

Pit house



Cherry house



“ When gardeners need to replace their greenhouses and when quality is absolutely essential, they always turn to Alitex. ”

John Humphris,  
President of  
The Professional Gardeners' Guild.

“ As I work  
in it, I  
appreciate  
the high quality of the  
parts and how well  
engineered they are.  
The whole process  
of planning and  
having it built  
was terrific.



Mrs Cohen,  
New York, USA.

Peach house

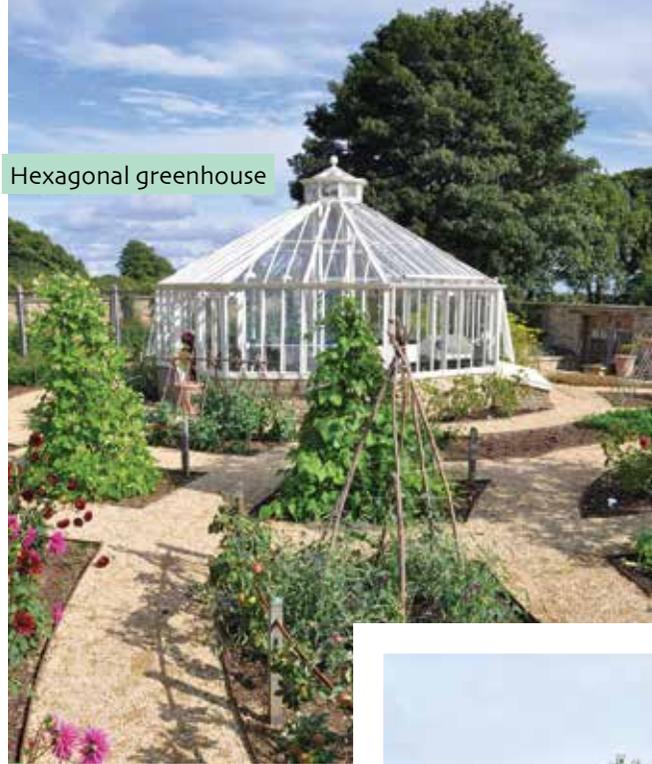




Mono-pitch lean-to with feature lobby

At Alitex it is the customer, the garden and the plants that determine the size and scale of the greenhouse.

Hexagonal greenhouse



Wrap around gutter



Freestanding bespoke greenhouse



Mono-pitch greenhouses



Hipped roof



3/4 span lean-to

As individual as your garden.

We are as equally adept at designing from the concept stages of a new garden design, to working with an existing base or completely and faithfully replicating an old rotten timber structure.

Sympathetic replacement of old timber glasshouses with aluminium, when done well, brings new glory to beautiful structures, especially since we can replace them exactly.



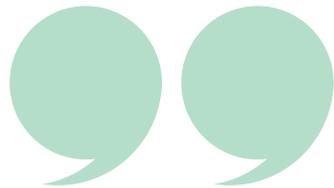
Alpine house at RHS Wisley



Before and after the renovation at Fulham Palace

I am  
confident  
giving

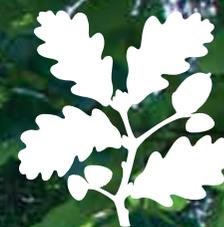
both a professional  
recommendation of  
the Alitex products  
and a personal  
recommendation.  
Not withstanding  
our partnership,  
I have been  
recommending  
Alitex for years.



Greg Redwood  
Head of Great Glasshouses  
Royal Botanic Gardens, Kew.



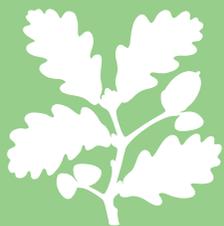
Mono-pitch with a flat fronted lobby



National  
Trust

## Greenhouse Collection

The National Trust Greenhouse Collection consists of eight freestanding designs with a choice of six heritage colours.



The National Trust's mission is to conserve and maintain the nation's heritage and open spaces for the benefit and enjoyment of everyone. Their mantra 'For ever, for everyone' is at the Trust's heart.

When looking for a greenhouse partner, the Trust looked no further than Alitex. We instinctively understood what the National Trust wanted to achieve: a practical, accessible, low-maintenance greenhouse with all the timeless aesthetic qualities of an original heritage structure - that will stand the test of time.

The Collection comprises eight different designs in a choice of six carefully chosen colours and a multitude of internal options. All the National Trust greenhouses are free standing and incorporate all the beautiful design features of an original structure: 'timber' moulded glazing bars, ornate spandrels and cast vent gear, all made of low maintenance aluminium and guaranteed for life.

Each greenhouse sold generates valuable income which goes towards the wonderful restoration and conservation undertaken by the National Trust.



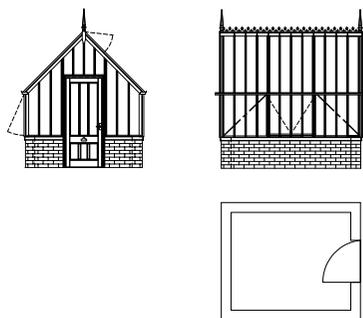
## The National Trust Greenhouse Collection

As with all Alitex greenhouses you may choose from a number of fittings of the highest quality to go in your greenhouse, including traditional cast benching, heater, propagator, reservoir, external blinds, lights and cold frames. For prices please refer to the enclosed price list.

## THE HIDCOTE

2.6m x 3m (8'5" x 10'1")

Price: £11,250\*

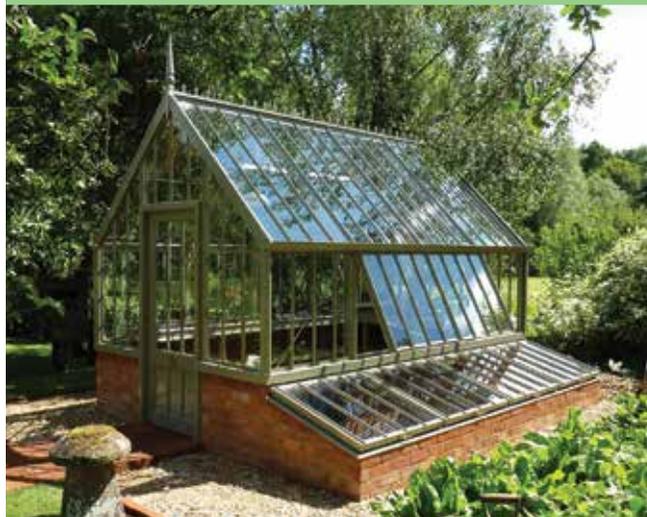


Ideal for the fruit and vegetable grower when limited garden space is available. It has room for one bench with beds on either side of the greenhouse.

## THE SCOTNEY

2.6m x 4m (8'5" x 13'5")

Price: £13,750\*

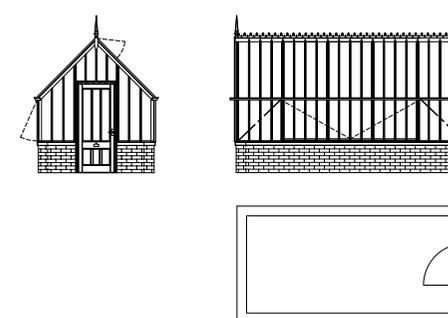


With room for a bench on the gable end and along one side, there is enough space for one bed and plenty of pots.

## THE STOURHEAD

2.6m x 5m (8'5" x 16'8")

Price: £15,950\*



Roomy enough for a bench on all sides, providing a really productive area for growing and display.



National Trust

Benching



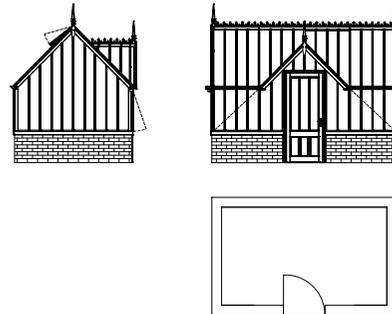
Cold frames



## THE MOTTIFONT

2.6m x 4m (8'5" x 13'5")

Price: £15,950\*

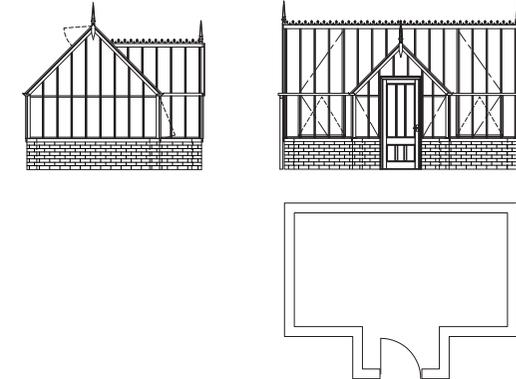


To take maximum advantage, benching can be placed around the perimeter of the glasshouse or can be alternated with beds.

## THE TATTON

2.9m x 5.1m (9'6" x 16'9")

Price: £21,450\*

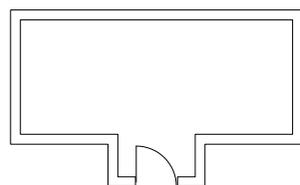


Slightly wider than the Mottifont and fitted with an extended central lobby giving you more space and internal layout options.

## THE WIMPOLE

2.9m x 6.4m (9'6" x 20'11")

Price: £26,150\*

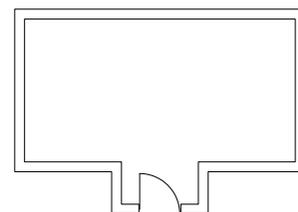
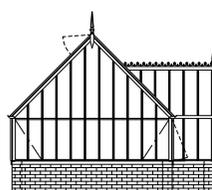


Over a metre longer than the Tatton giving more precious growing space, it also features an extended lobby.

## THE CLIVEDEN

3.5m x 6.4m (11'5" x 20'11")

Price: £29,450\*

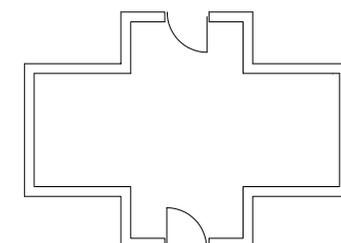
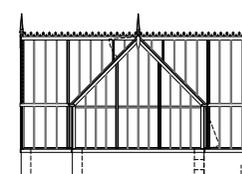


With extended feature lobby. The extra width of the Cliveden gives a very generously proportioned growing area, with the ultimate flexibility for layout.

## THE ICKWORTH

2.9m x 7.1m (9'6" x 23'5")

Price: £32,450\*



Designed in a cruciform shape, with extended lobby on either side. This could work well if you want to delineate different areas of your garden.



National Trust

For ever, for everyone.

CHARITY NUMBER: 205846  
WWW.NATIONALTRUST.ORG.UK

We have worked in partnership with the National Trust since 2004 and in that time have met many of the dedicated and skilled team who work for them. We have built a number of bespoke greenhouses at National Trust properties including Sizergh Castle, Avebury Manor, Peckover House, The Vyne, Woolbeding Gardens, Greys Court and Standen House. Hidcote Manor Gardens also have a Hidcote Greenhouse in their plant centre.

We exhibit at RHS Chelsea Flower Show every year and were delighted in 2008 when Dame Fiona Reynolds, the then Director of the Trust, and David Stone, now retired Head Gardener at Mottisfont, officially opened our Mottisfont design.

When we launched our eighth and final greenhouse, The Ickworth, at Chelsea in 2016, Dame Helen Ghosh, current Director General, cut the ribbon to mark the greenhouse open.

Andy Lewis, Head Gardener at Uppark House, has put our show greenhouses to good use at Torberry Farm (Alitex HQ) in the past. These days, we often volunteer our time and gardening skills at Uppark, which is just up the road from us. The team at Hidcote Manor, have also become familiar faces - they grew all the plants for our



The Vyne



Hidcote Manor Gardens



HRH The Prince of Wales



Dame Fiona Reynolds



Andy Lewis



Dame Helen Ghosh

Hidcote greenhouse at Chelsea in 2006 and since then have hosted a number of events at Hidcote Manor for us. Nymans followed suit, planting with us at Chelsea in 2012.

Not forgetting His Royal Highness, The Prince of Wales, President of the National Trust, who has visited our stand at Chelsea many times and is always delighted to hear how much the sale of our greenhouses has contributed to the preservation and upkeep of the Trust's properties and gardens.



## Growing space

### THE ULTIMATE GROWING EXPERIENCE...

As well as creating a stunning focal point to any garden, our horticultural expertise ensures that your greenhouse will be absolutely fit for purpose - the ultimate growing experience. Before we start your greenhouse design, we work with you to fully understand what and how you want to grow. This will guide the design and style of the structure.

Once designed, the next step is to plan the internal fixtures and fittings, and make sure you can create the correct combination of heat, light and ventilation to achieve that optimum 'buoyant' atmosphere for your plants to thrive.

As a default we include the maximum amount of manually controlled side vents and thermostatically controlled roof vents necessary to ensure perfect ventilation.

External blinds are the best way of controlling heat and light. Ours are made of a woven aluminium and nylon material, and crucially hang on the outside. Used in tandem with the side and roof vents, they are the most effective way of preventing your greenhouse from overheating and controlling your growing temperatures.

Controlled heat is then achieved with either mobile electric fan heaters with a thermostatic control, or in larger greenhouses (and when you require higher temperatures), a comprehensive 'wet' boiler-run heating system.



Automatic electrical roof vent openers



Bespoke roof hanging shelf

### THE RIGHT STRUCTURE FOR YOUR PLANTS

Providing the perfect growing environment for vines and soft fruit can be achieved by creating a lean-to glasshouse against a new or existing wall. The extra warmth retained by a south facing wall will ensure your fruit is evenly ripened and the sweet summery smell will stay with you for hours. The degree of slope to the roof, in conjunction with designed ventilation, reduces dreaded fungal disease - maximising airflow whilst retaining heat is the objective.

If you would like to create different temperature zones within one greenhouse, we can provide you with a multitude of options for plant collections by partitioning off separate growing areas. It is perfectly possible to take a horticultural 'trip around the world', within one glasshouse - and still have a well appointed seating area from which to enjoy the view.

## THE FITTINGS TO HELP YOU MAKE THE MOST OF YOUR GREENHOUSE

The **FELL EXTERNAL SHADE** is the most effective method of protection from the sun, both preventing scorch and reducing the amount of heat getting into the structure.



Fell external shades

The **MESSENGER VICTORIAN BENCHING** is deep enough to allow for a generous layer of water retentive hydroleca, they can be fitted free standing or attached to the wall. It also provides a useful lower shelf for storage.

The **MALLERY TIERED DISPLAY BENCH** will show off your plants at their best.

The **INTERNAL RESERVOIR** provides an ambient, soft, convenient and easily extracted water supply collected from the roof of the greenhouse.



Mallery tiered bench



Professional propagator

The **HEATHLANDS COLD FRAME** is kept cooler than the greenhouse and used for seedlings, protecting frost-sensitive cuttings and acclimatising garden-bound plants thereby extending your growing season. They can be part of, or separate to, the main structure.



Cold frame

**ORNAMENTAL FLOOR GRATING** is a real Victorian classic, cast iron grids that cover the heating ducts, as well as looking stunning.



The Gifford light



Cast iron floor grids

The **ALITEX GLASSHOUSE HEATER** is robust and effective, it provides either 1.0kW, 1.8kW or 2.8kW of thermostatically controlled heat output.

Edwards glasshouse heater



Partitions



The Hewitt potting shoe



“ I chose Alitex to design and build my greenhouse because they made a point of fully understanding my growing requirements before designing the ideal structure.

John Fielding,  
London.





## Well engineered

Made in Britain

We like to believe that Alitex is a true working example of British craftsmanship at its very best. Everything is designed and made at our factory, Torberry Farm, on the Hampshire Sussex border.

Continual investment in our products, processes and people is one of the keys to our success. From top of the range design software, to large investment in our factory and company wide team building activities - we continually strive to improve.

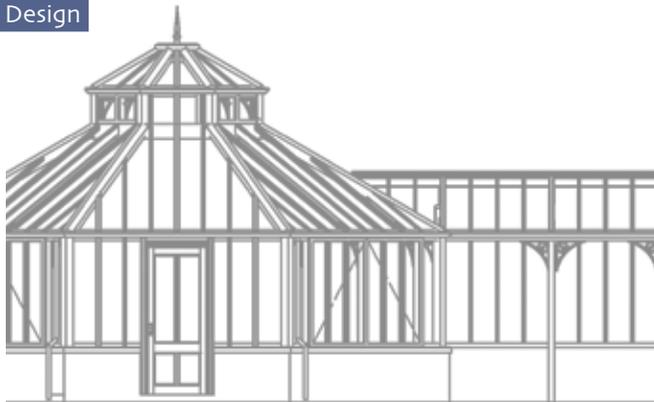
## ALUMINIUM MADE BEAUTIFUL

Aluminium provides all the beauty of wood, but without the drawbacks - it is light and easy to handle yet strong, being able to withstand extremes of weather. But perhaps even more important for today's busy lifestyles, it requires virtually no maintenance.

It requires none of the scraping, sanding and repainting of timber. It 'moves' far less than timber so the glass will not work its way loose, hinges and moving parts do not require continual adjustment and nothing degrades.

It is the perfect material for a greenhouse. It also allows for the minimum solid structure to be used, giving you narrow elegant structural bars and the maximum glazed area to optimise light all year round. To enhance its finish and longevity our aluminium structures are polyester powder coated at our factory. The polyester is applied as a powder then heated to its melting point. It then flows to form a smooth film which dries to a firm durable finish which is highly resistant to scratching, cracking, peeling, UV rays and rust. This application also provides a superior consistency and a uniform finish in virtually any colour.

Design



Manufacture



Build





#### INTELLIGENT DESIGN - PRECISION ENGINEERING

It is a combination of intelligent design, precision engineering and old-fashioned craftsmanship that ensures we create greenhouses of such structural integrity, they can withstand the elements around the world - as far afield as Japan, Nova Scotia, Chile and Russia.

Our designers use the latest 3D computer aided design software programmes to construct your 'virtual' greenhouse to ensure it will look as good as it will perform. Our engineers use computer aided analysis to make sure all structures are designed in accordance with relevant wind and snow loads and regional standards. For example British Standards (BS5502, BS6388, BS8119, and BS1474).

And, more importantly, to live up to our lifetime guarantee.

State of the art CAD-CAM software then translates your design to our CNC machines. In layman's terms, that means computer aided manufacturing for improved accuracy and final 'fit' of the parts when we install your greenhouse in your garden.



## QUALITY CONTROL

At Alitex the team are immensely proud of the enduring quality of our greenhouses and work tirelessly to ensure every greenhouse that leaves us undergoes stringent quality controls. Key check points throughout our design, manufacture and build process give us further confidence in providing a lifetime structural guarantee.

All components of manufacture are checked against the drawing office technical specifications throughout the process and we double check our computerised systems - you can never be too sure. Approximately 80% of our structures are assembled at our premises prior to painting,

identifying any unlikely anomalies and rectifying them before they leave. All jobs are scratched and acid tested at key stages of the paint process. All elements are manually checked before being packaged for dispatch to you.





## Marston & Langer Garden Rooms

Marston & Langer Garden Rooms are for people who love their homes and gardens, who don't just want more room, they want a special space.



“ They provided an ideal solution for this project. Their modern interpretation of the traditional Plant Conservatory fitted seamlessly within the renovation and extension of the 15th century Guernsey farmhouse. ”

Jamie Falla,  
Mooarc Architects.

Having led the market in the design and manufacture of high quality aluminium greenhouses, we believe that customers are now seeking conservatories built from the same low maintenance, exquisitely finished materials – from aluminium made beautiful.

For over forty years, Marston & Langer has built an enviable reputation for luxury garden rooms and conservatories loved by their owners. The founder, Peter Marston, had a passion and a vision to blend fine interior design, classic architecture and the outdoors. He has realised his vision by creating classical, bespoke extensions for clients that add an extra dimension to both home and garden.

Today, Alitex and Marston & Langer have pooled their talents and resources to create garden rooms for people who love their homes and gardens; people who don't simply want more space, but a special space.

If you would like to receive a copy of our Marston & Langer brochure or to find out more, please contact 01243 214550 or email [enquiries@marstonandlanger.com](mailto:enquiries@marstonandlanger.com)







## The beauty of wood, without the drawbacks

Using original Victorian designs as our inspiration, we create garden rooms that are a simple elegant addition to your home. Indeed any style from decorative traditional to minimalist modern can be designed to perfectly fit your vision.

We build structures of all shapes and sizes, but you may be interested in an atrium or orangery roof, perhaps with complementary doors and windows. Aluminium is perfect for those hard to reach locations. It provides the perfect solution when regular maintenance is not an option.

Because we are the experts in aluminium, our skilled craftsmen can produce all the sections and joints with immaculate precision. We can blend the roof, sides and door frames using matching sculptured profiles to provide a cohesive look throughout. The results are so accomplished that planning authorities find our garden rooms perfectly acceptable for listed properties where adherence to period styles is paramount. These aesthetic qualities have led to many of our glasshouses being erected in Areas of Outstanding Natural Beauty.



If you are interested in a conservatory or garden room, please contact us and we'll pop our Marston & Langering brochure in the post for you.



## Colour choice

Often underrated, the choice of colour for your greenhouse or conservatory is the secret to the perfect end result.



Bespoke colour match

“ As a designer I know choosing the right colour combinations is key. Incorporating a structure into a design can make a big statement. Alitex have chosen a palette of soft colours that work really well in a variety of garden settings. ”

Jane Auchincloss,  
Landscape Designer.



Greensand



Bespoke colour match



Juniper



Bespoke colour match

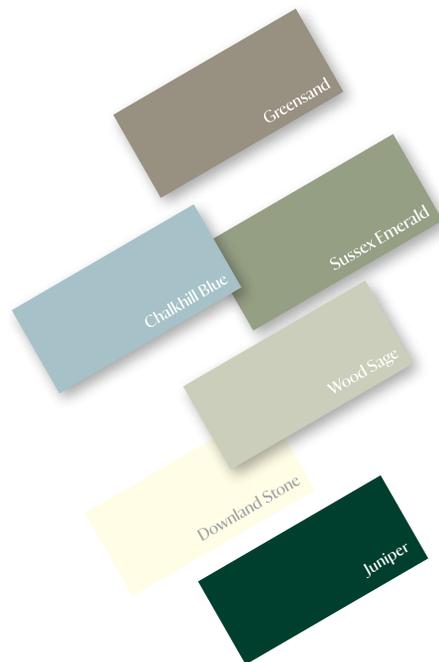
Whether you are starting from scratch, or trying to match existing paint colours, we will take time to find the exact colour to get it just right. Your greenhouse is then meticulously powder coated in our own paint plant at Torberry Farm for the ultimate durable finish.

Your greenhouse can quite simply be any colour you choose.

### NATIONAL TRUST PAINT COLOURS

Achieving a harmonious blend of form and colour to complement historic buildings is key when contemplating the colour of your greenhouse. Consequently we went to great effort to ensure the collection of colours we put together for our National Trust structures did just that. All our colours have been inspired by the flora and fauna of the National Trust's 'Harting Down' which overlooks our head office at South Harting, West Sussex.

Our National Trust collection is available in any of these colours, and for an additional fee we can produce your greenhouse in any colour that you desire.





## Aftercare

An Alitex greenhouse is undoubtedly a significant investment and will become a special retreat for all who use it. You'll hopefully now realise that our greenhouses are all about growing, and not about maintenance, but from time to time you may find that the structure and the working parts need some care and attention.

Part of our commitment to you is the aftercare we provide once your greenhouse is in place. We have a dedicated department that looks after small works and servicing.

Despite having toughened glass, an errant cricket ball has been known to cause a pane or two to break. We keep all your details on file so we can easily identify the pane of glass, have it made and swiftly sent to you.

Our clean and care service ensures that your greenhouse continues to be a clean and pest free optimum growing environment. We are not suggesting that washing the glass down at the end of the season needs a crack team, just that after a couple of years, algae can form in the nooks and crannies and that is when you need to get in the professionals.



Often customers come back to us asking to retrospectively fit a range of accessories or extras to improve the use of their greenhouse. Vine wires, display benching, even cat flaps - we can retro fit an array of fittings to suit your changing needs. We have even been known to relocate greenhouses when owners have moved house.

We also have customers that want something a little different designed for their greenhouse - from a telescopic dwarf greenhouse to some rather impressive strawberry gantries. The team's mantra is never to say no until we have looked at it first - they are a resourceful bunch of people - there is certainly a will and we always endeavour to find a way!



## Horticultural friends

Alitex are in the fortunate position of being the preferred glasshouse manufacturer not just for our customers, but also for experts within the industry.

**A**litex is the industry's preferred glasshouse provider. Professional gardeners enjoy working within a space that has been carefully crafted with them in mind and they appreciate the quality and aesthetic beauty of Alitex glasshouses, and the service that we offer.

Over the years we have been involved in some truly awe-inspiring projects. Alitex structures can be found beyond the gates of many prestigious estates (unfortunately not all are open to the public) and we have worked alongside a vast array of professional gardeners, garden designers and architects as well as key horticultural, conservation and preservation bodies.

Some of the properties where an Alitex glasshouse can be viewed are: Normanby Hall, Sir George Staunton Country Park, Aberglasny, RHS Garden Wisley, Garden Organic Ryton, Belvedere House, Godinton Preservation Society, Whatley Manor, Fulham Palace, The Pig Hotels, Limewood Hotel, Bowcliffe Hall, Dumfries House and Myddleton Gardens - to name only a handful. Our greenhouses have also been the first choice in many National Trust properties which are open to the public, namely; Greys Court, Hidcote, Peckover, Sizergh Castle, Standen House, Woolbeding, Stourhead and The Vyne. We have also installed a greenhouse at Chewton Glen hotel as part of their new cookery school.

This list is constantly updated - please see our website for the latest projects.

### WORKING ALONGSIDE INDUSTRY PROFESSIONALS

Since our first work with the Society of Garden Designers in 1990, our horticultural links and associations have become firmly established. We are privileged to have worked with The Professional Gardeners' Guild, The Walled Kitchen Network, The National Trust, English Heritage, Thrive and The Royal Horticultural Society, amongst others.





Join us

Perhaps it's to do with the lifetime guarantee we provide or maybe it's just because we love gardens, but at Alitex we offer a different experience from other companies. We have a passion that extends far beyond the construction of your greenhouse leading, we hope, to a long-term partnership with you and your Alitex glasshouse.

Most clients will purchase from us only once in their lives as with a lifetime guarantee on an Alitex, they are unlikely to ever need a replacement. This does not stop us keeping up with our customers through our newsletters, open days, events and at RHS Chelsea Flower Show; and we love to hear about what you are growing under glass.



In particular, we see your greenhouse or conservatory as a working 'living' entity. We regularly provide growing tips, talks, lectures and events to help you get the most from your greenhouse and garden. As a friend of Alitex we extend an open and warm invitation to you and your friends to join, as our guests, at an array of Alitex events each year. Our event calendar is available on our website or contact the office to receive a printed copy in the post.





Our commitment

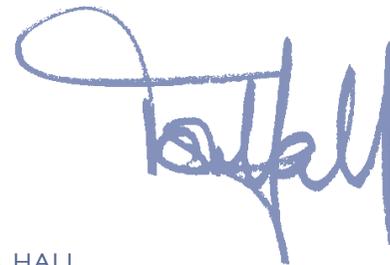
We are driven to support you from concept to completion.

#### THIS COMMITMENT MEANS THAT

- we will visit you, wherever you are, to better understand your plans.
- we will produce the best looking Victorian greenhouse in the world for you.
- your structure is guaranteed for life.
- a single point of contact (your project manager) will be appointed to represent you here at Torberry and keep you well informed throughout the delivery.
- we will provide everything you need to fulfil your plan or just those elements you request.
- we recognise completely that, not only must the product match your expectations, but your experience must be second to none.
- and that once the glasshouse is complete, the after-sales service is commensurate with the high standards of the product and delivery.

This commitment is based on the belief that your decision to buy from us is based not only on the quality of the product, but also on the passion and integrity that sits behind it.

Thank you for your  
interest in Alitex.



TOM HALL





ALITEX.



Our brochure can only give you a small insight into the unique nature of an Alitex glasshouse. To fully appreciate the difference you really need to see one. We warmly invite you to visit our design studio and show houses at our idyllic location in rural Hampshire at the foot of the South Downs. Do call and we'll arrange a date. Alternatively you can see our structures at famous gardens around the country. For a full list, please visit our website [alitex.co.uk](http://alitex.co.uk)